



Bentley  
Institute



*"...LIVE training in a virtual classroom improved profitability, reduced the loss of billable work time, and improved attendance rates..."*



*"...OnDemand eLearning has been essential in maintaining our position in the commercial market."*

## Bentley LEARN® Training Subscription

### Balance Training Time and Costs With Learning Needs

A Bentley LEARN training subscription offers organization-wide learning for a single annual fee. It eliminates training-related travel time and cost, reduces scheduling headaches, and helps organizations create a culture of continuous learning. Subscribers gain a competitive advantage and maximize the return on investment in training and software.

#### Position Your Team for Success

A Bentley LEARN training subscription is the cost-effective alternative to a traditional classroom-based training approach.

- The training subscription's **single annual fee** simplifies training budgets, streamlines purchase processes, and removes all cost-related barriers to learning. Access unlimited LIVE training in the virtual classroom and OnDemand eLearning for a fraction of the usual cost.
- Hundreds of **LIVE training courses** – with practical, hands-on exercises and real-world datasets – are delivered by Bentley experts in a virtual classroom online. Connect from any internet-enabled PC to eliminate all training-related travel time and cost.
- Thousands of **OnDemand eLearning courses** are available anytime, anyplace to increase productivity, reduce support needs, and remove scheduling headaches. Refresh aging skills, master new features, and benefit from productivity-enhancing tips and tricks.

#### Benefit the Whole Organization

Everyone on your team – from senior executives to software users – can benefit from a training subscription.

For **senior executives** who are motivated to improve productivity, increase a firm's competitive edge, and reduce the time and cost of talent development, a Bentley LEARN training subscription can help increase profitability while reducing the cost of training by more than 60 percent.

For **project directors** who are responsible for coordinating project teams, improving project quality, and meeting project deadlines, a Bentley LEARN training subscription enables "on the job" skills improvement for faster project completion.

For **software users** who want to improve their skills, work efficiently, and accelerate their careers, a Bentley LEARN training subscription eliminates the inconvenience of travel, increases productivity, and enables professional growth over time.



For **training managers** who support continuous talent development and foster a culture of excellence, a Bentley LEARN training subscription delivers the right blend of LIVE training and OnDemand eLearning options for fast software adoption and career-long learning.

For **IT + CAD managers** who need to improve all users' skills, provide front-line software support, and simplify training administration, a Bentley LEARN training subscription allows them to reduce total support overhead by lowering the volume of help requests when users' skills are tuned-up.

<p><b>What's in it for the team?</b></p> <p>Have you ever read marketing brochures and thought "OK, sounds good, but what's in it for the team?" Find the role most like yours and see how the Bentley LEARN training subscription offerings apply to your own situation.</p>		<p><b>SENIOR EXECUTIVES</b></p>
<p><b>Single Annual Fee</b></p>	<p>Simplify training budget and purchasing processes and train all users for a fraction of the usual cost.</p>	<p>Train all users for a fraction of the usual cost</p>
<p><b>LIVE Training</b></p>	<p>Eliminate travel time and cost with hundreds of LIVE training courses delivered by Bentley experts in a virtual classroom.</p>	<p>Eliminate travel time/cost and reduce carbon emissions</p>
<p><b>OnDemand eLearning</b></p>	<p>Increase productivity, reduce support overhead, and remove scheduling headaches with thousands of self-paced lectures and courses.</p>	<p>Instant return on learning investment</p>
<p><b>Learning Paths</b></p>	<p>Sustain a highly efficient workforce and support a culture of continuous learning with strategic guidance for talent development.</p>	<p>Strategic guidance for talent development</p>
<p><b>Learning Units</b></p>	<p>Quantify the time invested in improving users' skills to measure learning achievement.</p>	<p>Measure the return on training investment</p>
<p><b>Learning History</b></p>	<p>Showcase user skills improvement over time via an online transcript to establish a competitive learning advantage.</p>	<p>Strengthen competitive advantage</p>



*“Our Bentley training subscription has allowed us to efficiently achieve the level of training required for us to operate effectively at our current size and build a solid foundation for future growth.”*

PROJECT DIRECTORS	TRAINING MANAGERS	IT + CAD MANAGERS	SOFTWARE USERS
Remove all cost-related learning barriers	Simplify training budget and purchase processes	Streamline training administration	Remove all budget approval headaches
Have Bentley experts train your team	Select from more courses and training opportunities	Raise all skill levels across the organization	Attend LIVE training in a virtual classroom
Align training needs with project schedules	Remove scheduling headaches for training	Reduce support overhead and help request volume	Eliminate wait time to satisfy learning needs
Tactical guidance for talent development	Create a culture of continuous learning	Simplify course curriculum and training options	Prioritize learning to maximize user's value to an organization
Measure project team learning achievement	Measure talent development over time	Measure user skills improvement	Measure individual learning achievement
Demonstrate project team development over time	Demonstrate talent development over time	Demonstrate user skills improvement	Demonstrate professional growth

## About Bentley Institute

The Bentley Institute is a global learning community that educates and sustains current and future generations of infrastructure professionals. It provides continuous learning opportunities that combine the excitement of discovery with relevance to the practical world as their guiding principles. It is committed to working with users to bring their knowledge and skills to bear on the world's great infrastructure challenges.

Find out about Bentley at: [www.bentley.com](http://www.bentley.com)

### Contact Bentley

1-800-BENTLEY (1-800-236-8539)  
Outside the US +1 610-458-5000

### Global Office Listings

[www.bentley.com/contact](http://www.bentley.com/contact)

## Maximum Training, Minimum Cost

The Bentley LEARN training subscription is the most cost-effective way to train the whole team. For a single annual fee, every user can take advantage of an unlimited number of LIVE training and OnDemand eLearning courses to improve their skills and increase productivity.

Without a Bentley LEARN training subscription



Only a small fraction of your users can access a few training opportunities

With a Bentley LEARN training subscription



Unlimited access to training for all users in your organization

## Additional Offerings

Enhance your Bentley LEARN training subscription with additional offerings to improve the efficiency of your organization-specific workflows, including:

- **Customized learning at your preferred location** – Exclusive, hands-on LIVE training courses are delivered by Bentley experts in a location of your choosing. Improve profitability with customized training that matches your organization's workflow and schedule.
- **Professional services** – Bentley consultants help you identify ways to automate workflows for design, construction, and operation to gain the most value from your infrastructure software investment. Add training to your implementation to maximize the efficiency of your solutions and make the best use of people and technology.
- **Custom learning paths** – Get help organizing and prioritizing training needs over time. Learning paths that are customized to your specific job roles and project requirements increase the efficiency of your organization's professional development efforts.

For more information, visit [www.bentley.com/LEARN](http://www.bentley.com/LEARN)